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10 MULTI-ADDRESSEE CABLE INFO

PBRUMEN ZRPRIMA

REF: DIR 22218 *

- RECENTLY CONCLUDED HOS REVIEW OF ZRPRIMA PROGRAM SHOWS That/ Eudatz Epports have not achieved any significant results and CONTINUATION OF PROGRAM AS SUCH NO LONGER WARRANTED: MAIN REASON for Kubark failure is that cuban technician recruiting program has been hiscrable pailure when erasured againt/original OBJECTIVE OF 2000 TECHS FROM WESTERN EUROPE ALONE. THOUGH OUR FIGURES NOT COMPLETE, WE ESTIMATE PROBABLY LESS THAN FIFTY CANDIDATES HAVE RECEIVED CONTRACT APPEOVAL AND WE ABLE CONFIRM ABOUT TEN WHO HAVE ACTUALLY MADE IT TO THE ISLAND. KUBARK Bucceeded in inserting about thirty recruited teche into the various hiring channels, but so far ouly two have received contract APPROVAL FROM HAVA.
- CUPAN FAILURE TO RECRUIT IN SIGNIFICANT NUMBERS APPEARS DUE LARGELY TO RELUCTANCE FOREIGN MINISTRY AND FOREIGN SERVICE officers pursue tech recruiting bission accressively. Hurrauckatic INCOMPETENCE IN HAVANA, FEAR OF INFILTRATION OF HOSTILE AGENTS

COORDINATING, OFFICERS

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AND PROBABLE LOSS OF INTER IT IN THE PROGRAM ON PART OF CASTRO
HIMSELF, THESE PACTORS WHICH EMERGE FERE OUR STUDY OF THE CERAN
PERFORMANCE ACCOUNT FOR LACE OF RESPONSE FROM EMBASSIES TO
APPLICATIONS, LARL IRLAY IN CETTING LORD BACK PROR MAYANA AND
SHALL NUMBER OF TROMS ULTIMATELY HIMED. LONG TIET LAC BETWEEN
INITIAL APPLICATION AND ULTIMATE APPROVAL PROP HAVE, WHICH RURS
SIX TO HIME MONTHS, HAS COST CURARS NUMBERS OF TROMS HED WERE
INITIALLY EAGER BUT SUBSEQUENTLY LOST INTEREST OR TOOK OTHER
JOBS.

3. IN PACE OF FOREGOING WE DO NOT BELIEVE IT WORTHWHILE
TO CONTINUE INTENSIVE SEARCH FOR ERPRIMA CANDIDATES FOR INSERTION
INTO CUBAN HIRING CHANNEL. /STATIONS WITH ACTIVE LEADS SHOULD STAY
WITH THEM IN THE HOPE THEY MAY STILL BE HIRED, BUT CEASE EFFORTS
TO GEMERATE LEADS FROM SCRATCH. ON OTHER HAND, THERE ARE FAIR
MUMBER NON BLOC TECHS IN CUBA AND IT LIKELY CUBANS WILL CONTINUE
TO HIME MESSED TO ON LIMITED SELECTIVE BASIS AS THEY DID PRIOR
TO TEPHINA PROGRAM. STATIONS THEREFORE ARE UPOND TO CONTINUE
ALTET FOR SUCH OPPORTUNITIES AND TO WELL IN SAME HANNER

ALL OTHER OPPORTUNITIES TO PL CE RESTANT AGENTS IN CULA.

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IN THIS CONNECTION WE NOTE THAT MOST PERUMEN OFFICIALS RESPONSIBLE
FOR RECRUITING TECHS TEND TO RELY HEAVILY ON LOCAL CP STAMP OF
APPROVAL OR OTHER STRONG INDICATION THAT CAMBIDATE IS POLITICALLY
ACCEPTABLE. LACKING THIS THEY MAY EITHER IGNORE THE APPLICATION
OR REJECT IT.

- 4. RESPONSE OF MOST STATIONS IN IMPLEMENTING ZEPRIMA MASS
 BEEN MOST GRATIFYING. WE PROVIDED CUBANE WITH GOOD NUMBER HIGHLY
 QUALIFIED ENGINEERS AND TECHNICIANS WHICH THEY FOR REASONS CITED
 URABLE OR UNVILLING TO ACCEPT. KUBANE HAS MADE A RESPECTABLE
 EFFORT TO EXPLOIT THIS OPPORTUNITY AND FACT THAT WE HAVE NOT
 ACHIEVED SIGNIFICANT RESULTS IS MARRIED REFLECTION CUBAN CONTUSION
 AND INEPTITUDE WITH RESULTANT FAILURE ACHIEVE THESE OWN GOALS.
 - 5. DISCORTINUE USE ZRPHIHA SLUG AND FILE 200-120-47.

END OF HESSAGE

C/S COMMENT: *Cable pre-dates CS files. Copy may be seen in GIA reference file.

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